



NEWS RELEASE

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CalHIPSO REGIONAL EXTENSION CENTER SELECTS GREENWAY'S PRIMESUITE EHR

\$33 Million Grant to Connect 6,187 Providers Throughout California's Largest REC Region

May 10, 2011, Carrollton, Ga. – Greenway Medical Technologies, Inc. today announced that the California Health Information Partnership and Services Organization (CalHIPSO) selected the company's single-database electronic health record (EHR), practice management and interoperability solution [PrimeSUITE®](#) 2011 as an EHR vendor partner to advance care coordination and achieve meaningful use functionality and incentives capture for CalHIPSO members.

Made up of 10 Local Extension Centers, CalHIPSO is granted to serve its members throughout the state of California outside of Los Angeles and Orange counties, making it the largest REC in the state. (Los Angeles and Orange counties have been granted as separate RECs much like the population divisions in New York and Pennsylvania.)

As a vendor partner with CalHIPSO, Greenway® will aid in the REC's mission to provide seamless EHR deployment to the more than 6,000 primary care providers most in need of advanced clinical, financial and administrative EHR functionality and connectivity.

"Greenway is gratified to be a trusted partner of CalHIPSO's comprehensive and wide-reaching initiative, and we will continue to bring the same commitment and diligence to expanding improved healthcare outcomes to the region that we have already established for physician practice customers in California," said President and CEO Tee Green. "As with Greenway's previous REC selections, we are fully invested in providing EHR functionality and data exchange proving meaningful toward a fully realized regional and national health information network."

"We are very pleased with the outcome of our EHR vendor negotiation process. We have been able to leverage the volume of providers who are joining the Regional Extension Center to ensure the best possible value and functionality for CalHIPSO members. We look forward to working with Greenway and our other EHR vendor partners over the coming years," said Speranza Avram, M.P.A., executive director of CalHIPSO.

A sampling of Regional Extension Centers also selecting PrimeSUITE include:

- The New Mexico Regional Extension Center (NM HITREC) for its \$7.7 million grant connecting 1,217 providers.
- The South Florida Health Information Technology Regional Extension Center (SFREC) for its \$13

- million grant connecting 2,500 providers.
- The Colorado Regional Extension Center (CO-REC) for its \$12.5 million grant connecting 2,295 providers.
- Vermont Information Technology Leaders, Inc. (VITL) for its \$6.7 million grant connecting 1,100 providers.
- Pennsylvania's two Regional Extension Centers, PA REACH East and PA REACH West for a combined \$44 million grant targeting 8,700 providers.
- The Georgia Health Information Technology Regional Extension Center (GA-HITREC) for its \$19.5 million grant program targeting 5,200 providers.
- The Iowa Health Information Regional Extension Center (HITREC) for its \$5.5 million grant targeting 1,200 area providers.
- The Massachusetts eHealth Institute for its \$13.4 million grant program targeting 2,500 providers.
- The Alaska eHealth Network (AeHN) for its \$3.6 million grant program targeting 1,000 providers in 260 practices.
- The New York City Regional Electronic Adoption Center for Health (NYC REACH) for its \$21.7 million grant program.
- The New York eHealth Collaborative's (NYeC) \$26.5 million REC grant program to implement EHRs within state borders outside of New York City's five boroughs.

Overall, the federal Department of Health and Human Services (HHS) REC program has granted \$677 million to establish 62 centers, linking group practices, critical access hospitals, community health centers and related healthcare organizations through sustainable two-year grants to deploy EHRs in those settings and to connect healthcare organizations and establish meaningful use functionality.

About CalHIPSO

The California Health Information Partnership & Services Organization (CalHIPSO) is the largest federally-designated Regional Extension Center serving California. CalHIPSO will work with over 6,100 clinical providers around California to help them successfully adopt Electronic Health Records (EHRs) using \$33 million in funding provided through the American Recovery and Reinvestment Act. CalHIPSO is waiving membership fees for Priority Primary Care Providers who enroll prior to June 30th, 2011. For more information on CalHIPSO and information on how to enroll, visit www.calhipso.org.

About Greenway Medical Technologies, Inc.

Greenway Medical Technologies provides innovative EHR, ambulatory healthcare and clinical research business solutions and services to more than 27,000 healthcare providers nationwide, in 31 specialties and subspecialties, by enhancing the delivery of patient care through advanced health IT software and on-demand services that allow physician practices to function at their highest level of efficiency in group practice, IDN, REC, HIE, IPA, Accountable Care Organization (ACO) and Patient Centered Medical Home (PCMH) settings. Established in 1998, Carrollton, Ga.-based Greenway is a privately held company with more than 450 employees.

About PrimeSUITE 2011 Meaningful Use Certification

PrimeSUITE® 2011 is an ONC-ATCB Complete EHR. The 2011/2012 criteria supports the Stage 1 meaningful use

measures required to qualify eligible providers and hospitals for funding under the American Recovery and Reinvestment Act (ARRA). This Complete EHR is 2011/2012 compliant and has been certified by the U.S. Department of Health and Human Services. This certification does not represent an endorsement by the U.S. Department of Health and Human Services or guarantee the receipt of incentive payments. PrimeSUITE 2011 was certified on October 14, 2010, certification number CC-1112-699072-1 for clinical quality measures NQF 0421, 0013, 0028, 0041, 0024, 0038, 0031, 0032 and 0034.

Review complete details of PrimeSUITE 2011's meaningful use certification on CCHIT and ONC websites: http://www.cchit.org/get_certified/ONC-ATCB-Certified-2011-2012 and <http://onc-chpl.force.com/ehrcert>.

For more information about Greenway, visit www.greenwaymedical.com. You can also follow developments at Greenway through online and social media:

- Greenway on Twitter: <http://bit.ly/GreenwayTwitter>
- Greenway on Facebook: <http://bit.ly/GreenwayFacebook>
- Greenway on YouTube: <http://bit.ly/GreenwayYouTube>
- BlogEHR: <http://bit.ly/BlogEHR>
- Tee Green on Twitter: <http://bit.ly/wteegreen>
- Justin Barnes on Twitter: <http://bit.ly/HITAdvisor>
- Eric Grunden on Twitter: <http://bit.ly/EGrunden>
- Johnathan Samples on Twitter: <http://bit.ly/JSamplesGMT>

Except for the historical information contained herein, the matters discussed in the press release are forward-looking statements within the meaning of the safe-harbor provisions of the Private Securities Litigation Reform Act of 1995. These forward-looking statements are subject to risks and uncertainties that may cause actual results to differ materially, including but not limited to economic, competitive, governmental, and technological factors affecting the Company's operations, markets, services and related products, prices, and other factors.

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